



Success NationalLease

Solutions-Based

Technology Driven

Dedicated to Your Success

BUILDING A PARTNERSHIP FOR SUCCESS

OUR GOAL is to help you maximize the way your transportation and distribution functions serve your business plan. We'll help you develop strategies that speed products to market and provide superior transportation services with real, tangible advantages. Our resources and multifaceted solutions will maximize the efficiency *and* the economies of your company's transportation system.

Any company can deliver products. The **Success Transportation Group** has been delivering *value* for almost 65 years.



A HISTORY OF EXCELLENCE IN SERVICE

In 1946 Mr. Wedlan was a young man with a dream who recognized the significant contributions that come from the diversity of individuals and ideas. He also realized that the knowledge, commitment, dedication, teamwork and the constant improvement of every employee would be the foundation of the company's continued success. It was with little more than sheer determination, a strong entrepreneurial spirit, an uncanny eye for talent and an unbending desire to succeed that Mr. Wedlan created one of the most diverse transportation and distribution-related service companies in the Central U.S. that to this day are united in the creation and delivery of comprehensive transportation solutions for its customers. The *Success Transportation Group* has continued to provide its customers with unbundled transportation and distribution solutions that best fit their needs, and we do it in the "true spirit" of partnership that epitomizes our founder's approach to business. The transportation services organization he founded continues to grow through in-depth understanding of the quality control requirements our customers require, creating a foundation for an organization united in a mission and offering services that ultimately bring value and success to its customers.

Recognized throughout the transportation industry today as the *Success Transportation Group*, the "Wedlan family of companies"

together provide the most comprehensive supply chain management organization in the Central U.S.

Along the way our founder instilled the values, business philosophies, integrity and work ethic that remain the cornerstone of the organization.

The organization's continued growth and success in good times and bad can be directly attributed to the partnership philosophy and management style which began almost 65 years ago with our founder. His belief was that "our company" should be totally focused upon the satisfaction and fulfillment of our customers' needs.

In keeping with that tradition and heritage, one that is still professed by company associates throughout the organizations today, every member of the organization is committed to a partnership philosophy.

Each of us at *Success* pledges to you, our partner, that you will consistently receive the highest caliber of service quality in the transportation and distribution services we offer.

In short, we are a solutions-based, technology-driven, and multi-faceted transportation services organization. In the true spirit of our founder, we integrate integrity into every aspect of our business.

We truly are dedicated to your success!

Building a Partnership for Success

Timing is everything.

In today's demanding market, how your transportation system functions is more important than ever, since its efficiency directly affects your customer's satisfaction. At *Success* we focus on one thing: providing superior transportation solutions with real advantages. A *Success* transportation solution provides the vehicles, financing and ancillary services you need to maximize both the efficiency and the economy of your company's transportation system.

At *Success NationalLease* and *Success Logistics* we add the convenience and responsiveness of more than 700 NationalLease locations nationwide, the security of knowing your system is being continually reviewed and refined, plus the flexibility to access additional *Success* resources. No matter where you go, we're already there.



Gain competitive edge with cost effective outsourcing

Perhaps the most significant cost of managing your own fleet is the time and resources it drains from building your core business. *Success NationalLease* leasing, maintenance, rental programs and wide range of support services help lower overall costs by relieving the burdens of day-to-day transportation needs and management associated with regulatory compliance, licensing and vehicle maintenance.

Ownership: the hidden costs

New equipment requires an enormous amount of up-front investment in capital, time, facilities and state of the art maintenance equipment required for electronic engines. And if your equipment isn't new you'll face other problems—older equipment isn't always as fuel or load efficient or reliable, and they are difficult to keep up to standard.

Full Service Leasing

Recently, there's been an increase in the number of companies outsourcing in a variety of ways, including vehicle leasing. One reason is the need for more specialized equipment and technology. *Success NationalLease* full-service leasing allows you to have state of the art vehicles specified to meet your unique needs, whether it's a tandem-axle sleeper tractor, refrigerated straight truck and trailer or even a light duty van. *Success* can offer these vehicles without the up-front capital or resale responsibilities down the road. That means you can divert capital slated for equipment to more productive, revenue-generating investments such as advertising, new manufacturing equipment, and facilities.

Leasing also eliminates maintenance concerns and the need for costly repair facilities and their attendant EPA exposures.



Some benefits of a *Success* full service lease include (but are not limited to):

- No initial cash outlay
- 100% deductible payments
- Predictable transportation costs
- More working capital to invest in your core business
- Total preventative maintenance
- Emergency road service 24 hours a day, 365 days per year
- Administration relief, no paperwork, D.O.T., or fuel audits
- Licensing, permitting and fuel tax reporting provided
- Improved fuel & equipment efficiency
- Higher payloads through better vehicle engineering & specifications
- Ongoing driver education and safety programs
- Engineering, selecting, and configuring the proper equipment to meet your present and future needs
- Fleet pricing and equipment purchasing selected at the most advantageous price levels
- Rental extras and substitute vehicles provide valuable support



We provide solutions of all types, for all sizes of companies. Our goal is to add value and reduce cost for our customers by:

- Increasing revenues
- Improving margins
- Delivering superior service
- Increasing financial flexibility and minimizing risk

***Success National Lease* maximizes the way your transportation plan serves your business plan.**

On paper you can see the most obvious advantages of full-service leasing—freed up capital, decreased costs, stabilized cash flow and a better tax position. In practice you'll see that leasing produces a ripple effect of other efficiencies that find their way to the bottom line. A few examples:

- We help you manage safety risks, handle regulatory compliance, and structure favorable financing.
- We cut your financial risks by making vehicle resale our concern and not yours.
- We help to greatly reduce your exposure to vehicle downtime with technology-driven preventative maintenance, meaning more on-time deliveries and happier customers for you.



Fully Automated Maintenance Program offers you complete 100% real-time visibility through our Customer Web-Access Technology.

A smart way to own.

Maintenance has always been one of the major problems associated with the ownership of today's sophisticated costly equipment. And finding quality emergency service over the road can be an extremely difficult challenge day or night. That's where *Success* comes in. Our maintenance program was designed to offer fleet owners the benefits of our preventative maintenance and more. The work can be done at your facility or ours, but either way, your overall operating costs will be predictable and reasonable. Our program uses all certified technicians and the latest technology to diagnose problems and analyze maintenance histories and frequencies of component failure to systematically repair or replace components before they become problems.

Diverse Maintenance Methodologies.

1. Guaranteed Maintenance
2. Pegged Maintenance Program
3. Country Club; Cost Plus program
4. Captive shop/on premises maintenance
5. Open book, full disclosure, at "internal cost" plus fee

When *Success* maintains your fleet, you get:

- Skilled factory trained technicians
- A pre-delivery inspection to ensure on-the-road reliability
- ASE Certification
- Total vehicle preventative maintenance
- Complete overhauls done in-house
- Comprehensive parts inventory based upon customer need
- Extensive tire program, including quality brands, repair and replacement
- 24 hour road service 365 days per year
- Customized invoicing
- 100% real time vehicle maintenance visibility through customer web-access
- Warranty coverage and processing
- Ongoing driver safety and education program
- DOT compliance

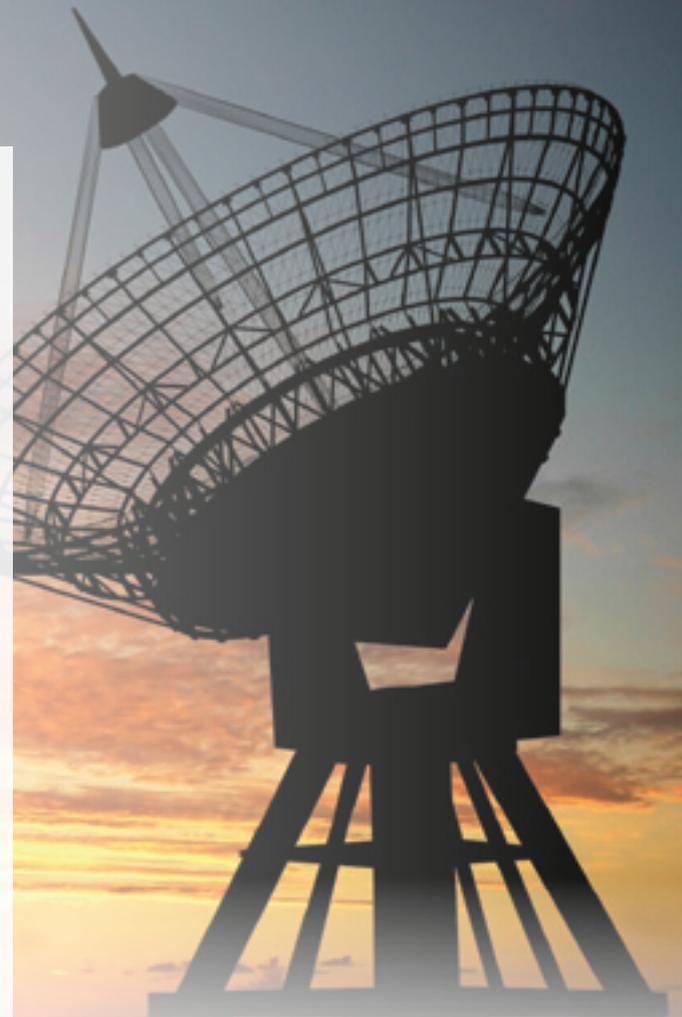
Vehicle Rental Program

When demand is greater than supply and your transportation activities require flexibility and affordability, consider rental vehicles from *Success NationalLease*. We offer a wide range of rental options on the most up-to-date equipment, including both tandem and single axle tractors, straight trucks, refrigerated straight trucks and light duty vans.

Vehicle Sales

We offer a broad range of high quality *Success*-maintained used vehicles at an excellent value:

- Dependable used vehicles that are *Success Road Ready Certified*
- Competitive pricing
- Access to a wide array of vehicle types





The Success Transportation Group

The most comprehensive supply-chain management organization in the central United States.

Success Logistics

Dedicated Contract Carriage, labor, management, equipment and technology.

For a free comprehensive fleet productivity, routing & scheduling/optimization analysis, please contact us at 800-279-1233 or www.successntl.com

Metro Park Warehouses

The most comprehensive and diverse wholly-owned warehousing operation in the Midwest, operating almost three million square feet of modern warehousing space—much of it food grade and temperature-controlled. Metro Park Warehouses employs leading-edge technology to service a customer list that is the who's who of the Fortune 50 companies.

- 5 rail-served facilities
- WMS & YMS Technology Platforms
- Bonded wine, beer and spirits facility licensed by the ATF
- Wholesale drug distributor, licensed by the state of Missouri with reciprocal licenses to ship pharmaceutical products throughout the U.S.
- Inspected annually by the Missouri Board of Pharmacy and AIB international; AIB rating is superior
- Special projects equipment for store-ready display building
- Order case accuracies of 99.9%
- Physical inventory accuracy of 99.94%
- Eight consecutive annual 100% quality ratings from Fortune 25 company

Intermodal Marketing

As the world flattens, global sourcing invariably becomes more dynamic. Sophisticated technologies and an emerging crop of offshore suitors are forcing today's intrepid explorers to balance reason with instinct. Intermodal Marketing provides business process outsourcing and executive services to companies that desire to quickly get established or expand in U.S. markets without the usual start-up investment. They are an innovative provider of integrated business processes, inventory management, distribution and logistics solutions designed to help companies rapidly deploy or expand in the U.S. market.

Services included but are not limited to:

- Finance
- Full-service accounting
- Risk management
- Payroll and benefits processing
- Seamless order entry and inventory management
- Customer invoicing and maintenance of accounts
- Collection and remittance of sales tax
- Perform collection services
- Daily and weekly sale reporting
- Inventory planning and forecasting
- Full general and subsidiary ledger record keeping
- Human resource services
- Provide management reports including cash, receivables, general ledger and financial statements





Action Delivery, Inc.

Where You Want It...When You Want It.

Need it yesterday? Business is a blur for expedited carriers. And that's just the way shippers like it. At any given moment, we likely have packages being trucked or flown somewhere to meet what seems to be an impossible deadline. For Action Delivery, moving loads on what seems to be an impossible schedule and at breakneck speeds is all in a day's work. The expedited industry is also changing—carriers now face growing customer demands for value-added services such as delivery guarantees, security compliance, and time-specific deliveries. Expedited service is no longer just a matter of moving products quickly—a whole range of service options are now involved, and Action Delivery has the experience and resources to meet these ever changing demands.

Why Success NationaLease?

Current competitive conditions and increased demand for more value-added services have led companies like yours to expand their traditional service roles. For almost 65 years the *Success Transportation Group* has been a transportation services leader, constantly improving, adjusting, expanding and streamlining operations to become the most efficient transportation and distribution services provider possible.

Every day we put *Success NationaLease* expertise, people, equipment and technology to work with just one goal—solving transportation challenges for businesses just like yours. The real “success” is in the quality of our people, who continue to pursue the culture established by our founder: creating value and making a difference for our customers. When you put *Success* on your team, the solutions we deliver can enable *your* success.



At *Success NationaLease* we integrate integrity into every aspect of our business and take great pride in your success.

Accord Services, Inc.

A dedicated fleet is combined with a comprehensive Transportation Management (TMS) program designed to service our warehousing customer base. Accord's "TMS" enables value-added processes and reduced costs. TMS allows Metro Park Warehousing to streamline the logistics infrastructure through the ability to configure carriers, customers, consignees, loading points, hubs/cross-docks and the warehouse. All come together to provide customers with faster, less-variable transportation cycle times and more timely and accurate in-transit information. The result is optimum management of product delivery at the lowest possible costs.

What it really means to be GREEN

Some companies pull the green card when it's convenient to indulge consumer whim, while others push innovations to new levels. At *Success Logistics* and *Success NationaLease* we have even adopted a "green building" approach by recycling our used oil to heat our buildings. Our environmental policy states: each *Success Transportation Group* company shall conduct its operations in compliance with all applicable health and environmental protection laws and in a manner which supports the protection and preservation of human health and the environment. We will grow our business profitably, responsibly and safely while protecting the environment, making wise use of our natural resources, and giving back to our communities.

USEPA SmartWay Transport Affiliate
NationaLease Green Shop Certified since 1982



More powerful than the sum of its parts, the *Success Transportation Group* provides a single source solution that achieves both your transportation and financial objectives.



The Single-Source Provider for All of Your Transportation Needs

www.successntl.com

800-279-1233